

Joseph Douglas Homes

Preliminary Custom Price Request for Non-Standard Options (Page 1 of 2)

Date: ___/___/___

Project Information

Plan:	' Model _____	' Elevation _____
Project Name:	_____	Sales Person: _____
Subdivision:	_____	Lot #: _____
City:	_____	

Directions: This side of the form to be filled out by Salesperson and forwarded to Sales Manager for pricing and/or approval. NOTE: All pricing at this point is approximate until plans are completed! NO EXCEPTIONS!

Description (Attach Supporting Sketch and/or Material): _____

Calculate Approximate # of Material Units Required: _____

Approximate Cost per Unit: _____

Cost Summary

Builder Cost:	# of Units _____	Unit Cost _____	Builder Cost \$ _____
Bldr Markup:	' Markup _____%	' Margin _____%	Markup/Margin \$ _____
Retail Cost:			Estimated Retail Cost \$ _____

Initial Customer Approval

“ Include in Proposal “ Do NOT Include

Internal Use Only: CPR #: 2004-_____ Rev #: _____ Approvals: _____

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Final Custom Price Request for Non-Standard Options (Page 2 of 2)

Date: ___/___/___

Project Information

Plan: ' Model _____ ' Elevation: _____
Project Name: _____ Project #: _____
Subdivision: _____ Lot #: _____
City: _____ Sales Person: _____

Directions: This side of the form to be filled out by Estimating for pricing and forwarded to Construction Manager for approval. All pricing may be considered final pricing. However, any changes to plans, Client Proposal, selections, etc. that may change takeoff quantities require this form to be resubmitted to Estimating.

Updated Description of Custom Pricing: _____

Calculate # of Material Units Required: _____

Cost per Unit: _____

Total Cost:	Acct #:	Acct Name	Cost
Cost per Unit	_____	_____	_____
# of Units	_____	_____	_____
Total Cost	_____	_____	_____
Builder's Markup	_____	_____	_____
Taxable? (5.1%)	_____	_____	_____
Final Retail Cost:	_____	_____	_____

Client Proposal Line #: _____ Approvals: _____

Final Customer Approval

“ Include in Proposal “ Do NOT Include